



SCHNEIDER IT MANAGEMENT is an independent company headquartered in Luxembourg. We specialize in consulting and sales of software licenses and online services for international companies from all sectors.

We are looking for new members to expand our team in Grevenmacher (Luxembourg) at the earliest possible date:

Account Manager Licensing

Your tasks

- You personally contact international customers and Microsoft by email and phone
- Determination of customer requirements regarding software licensing and online services
- Consulting and answering licensing questions as well as regular recording of licensing requirements
- Creation of simulations based on the manufacturer's license models and price lists
- Provision of licenses via the manufacturer's portals and maintenance of the partnership
- Consultation with customers and presentation of results on site and in virtual meetings
- Establishment of lasting customer relationships with growing results and acquisition of new customers

Your profile

- You have a basic understanding of IT contexts in companies
- You learn licensing rules and products and keep up to date on a regular basis
- You love to grasp complex interrelationships and apply rules to them accurately
- You share our high quality standards, combined with a very precise way of working
- You enjoy communicating clearly and precisely and sharing your knowledge
- You have a high willingness to learn and a fast comprehension ability
- You would like to work independently in an international team of experts
- You have a commercial education or comparable professional experience
- You are fluent in written and spoken English, French is an advantage
- You are proficient in Microsoft Outlook and Excel
- You have a driver's license and are mobile

We offer

- A challenging, versatile, and varied field of activity
- A pleasant office environment with modern technology and paperless, digital processes
- Many opportunities for further training in software licensing, online services and languages
- A permanent full-time position, flexible working hours and an included gym membership

Please send your application with cover letter, tabular curriculum vitae with photo, precise details of languages, copies of certificates, your gross annual salary expectation and the possible starting date only as a single PDF per e-mail to career@schneider.im

If you have any questions, please contact Mrs. Closener at +352 27208002.

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